

State of Florida* Manufacturer's Discount Schedule

Mar-07

* Applies to governmental entities eligible to purchase under Florida State Discount and/or GSA

<u>VENDOR</u>	<u>DISC. TO END USER</u>	<u>INSTALLATION FEE</u>	<u>P.O. FORMAT</u>	<u>CONTRACT #</u>	<u>FREIGHT</u>
ALLSEATING	60% OFF LIST	QUOTE	Ci COPY TO VEND	425-001-06-1	FREE
BERNHARDT	GSA	QUOTE	VEND C/O Ci	GF-28F-704-0G	7% OF NET
BORROUGHS	42% OFF LIST	15% OF NET	VEND C/O Ci	426-660-06-1	LESS 300LBS \$100
BRETFORD	41% OFF LIST	QUOTE	SEE BOOK	17-420-590-M	FREE
CABOT WRENN	GSA	QUOTE	Ci COPY TO VEND	425-001--06-1	7% OFNET
CF GROUP - FALCON	55.23% OFF	QUOTE	Ci COPY TO VEND	425-001-06-1	DELIVERED
CF GROUP - HOWE	58% OFF	QUOTE	Ci COPY TO VEND	425-001-06-1	DELIVERED
CF GROUP -THONET	54.8% OFF	QUOTE	Ci COPY TO VEND	425-001-06.1	DELIVERED
COMMUNITY	54.6% OFF LIST	QUOTE	VEND C/O Ci	425-001-06-1	+FREIGHT
CRAMER	57.7% OFF LIST	QUOTE	Ci COPY TO VEND	425-001-06-1	PREPAID
DATUM	DISCOUNT VARIES	QUOTE	VEND C/O C.I.	420-590-06-1	ADD FREIGHT
DESIGN OPTIONS	57% OFF LIST	QUOTE	Ci COPY TO VEND	425-001-06-1	PREPAID
ERG INTER.	VARIES	12% OF NET	VEND C/O Ci	420-660-06-1	DELIVERED
HIGHMARK	57.50%	QUOTE	VEND C/O Ci	425-001-06-1	PREPAID
HIGHPOINT	VARIES	CALL REP.	Ci COPY TO VEND	425-001-06-1	LESS 500LBS \$50
INDIANA DESK	57.7% OFF LIST	QUOTE	Ci COPY TO VEND	425-001-06-1	LESS 750LBS \$75
JSI	64.5% OFF LIST	QUOTE	VEND C/O Ci	425-001-06-1	PREPAID
LACASSE	57.11% OFF LIST	QUOTE	VEND C/O Ci	425-001-06-1	+\$2000 NET FREE
LA-Z-BOY	VARIES /52% OFF NET	12% OF NET	Ci COPY TO VEND	425-001-06-1	FREE
^must be marked state contract^	CALL REP. FOR LARGER VOLUMES				
NEUTRAL POST	58% OFF LIST	QUOTE	VEND C/O Ci	425-001-06-1	PREPAID
NOVA	50/10	12% OF NET	VEND C/O Ci	425-001-06-1	DELIVERED
NOW SEATING	60% OFF LIST	QUOTE	Ci COPY TO VEND	425-001-06-1	FREE
NIGHTINGALE	GSA	QUOTE	Ci COPY TO VEND	420-660-06-1	BY UNITS

OFS	56.2% OFF LIST	QUOTE	Ci COPY TO VEND	425-001-06-1	LESS 300LBS \$30
SIT ON IT	PENDING		Ci COPY TO VEND		
SYSTEMATIX	PENDING		Ci COPY TO VEND		
TEKNION	REQUEST SCHEDULE	QUOTE	Ci COPY TO VEND	MULTIPLE	DELIVERED
TIFFANY/MAYLINE	62.63% OFF LIST	15% OF NET	VEND C/O Ci	425-001-06-1	FREE
VERSTEEL	48.87% OFF LIST	11% OF NET	VEND C/O Ci	420-660-06-1	PREPAID
WORKRITE	PENDING				